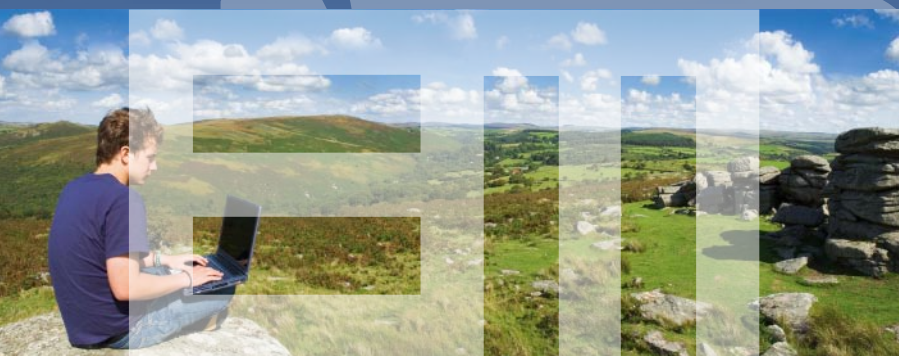


An entirely new approach to FP7 training

Europa Media's new training package is designed to suit the specific needs of young researchers and project managers representing universities and innovative SMEs. The seminar is constructed as a 2-week comprehensive e-learning course followed by a full-day practical workshop.



Cost of organisation can be as little as **150EUR/person** and the training package includes:

- 2-week special e-learning before the course
- Free copy of Handbook on EU Funds
- 1 day workshop with free consultancy after the training
- VIP user privileges at www.eustrainingsite.com

Training Thematics

All theoretical issues are addressed during the 2-week e-learning session, therefore the focus of the workshop is entirely on practice!

Session 1 – Morning

FP7 and CIP: practical overview, similarities between the two programmes
How to get started with project development
What is the best way to get involved in projects

Coffee break

Session 2 – Morning

How to select the appropriate funding scheme
How to tailor the proposal
The proposal: how is it set up
The chapters: examples

Lunch

Session 3 – Afternoon

Honest discussion about difficulties for beginners
How to overcome the difficulties
How to find partners
Why is it so difficult to get into the „Club“

Coffee break

Session 4 – Afternoon

Evaluation of proposals: how do the evaluators work, how do they think
What is important (and what is not)
Typical mistakes

Free consulting

This training integrates the power and flexibility of e-learning with the efficiency of personal consultation and discussions.

Europa Media Guarantee!

If the participants are not satisfied with the training - it was all for free!

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The training will be held and moderated by **Mr. Balazs Bodo**, the CEO of Geonardo, who has personally developed, managed and coordinated dozens of projects under the predecessors of FP7 and CIP. Selected references of Mr. Bodo with regards to project Coordination and Management:

FP7

Coordinator of **FP6 SME ENVIRONMENT** (Ref.: FP6-003925) www.sme-environment.org – *currently running* – Supporting the participation of small- and medium sized companies from the Accession Countries in the Sixth and Seventh Framework Programme.

Coordinator of **RESBOAT** (Ref.: FP6-2006-038668) – *currently running* – Supporting the dissemination of project results of FP6 related to renewable energy resources by organising a series of conferences on the river Danube.

Coordinator of **OMENTIN** (Ref.: FP5/ HRP-CT-2001-00002) www.omentin.org – *completed* – Established an information network on mining and environmental technologies.

Project Manager of **E-CONSULTING** (Ref.: FP6-2003-ACSSA-510555) www.sme-consulting.net – *completed* – Created an EU consulting service preparing companies of the ten New Member States and the Candidate Countries for participation in FP6 projects.

Project Manager of **TRAINASA** (Ref.: FP6-2006-043848) www.geonardo.com/trainasa – *currently running* – project working to increase the participation of researchers from Albania in FP7 with the help of comprehensive training courses on successfully developing and managing international projects.

Project Manager of **AQUASTRESS** (Ref.: FP6-2004-511231) www.aquastress.net – *currently running* – mitigation of water stress through new approaches to integrating management, technical, economic and institutional instruments.

CIP

Coordinator of **GEOHERMAL POWER** (Ref.: ALTENER-2002-045) www.geothermalpower.com – *completed* – This project developed a new feasibility study concept on building geothermal mini-power generating plants in Europe.

Coordinator of **BIOFUEL MARKETPLACE** (Ref.: EIE-05-022) www.biofuelmarketplace.com – *currently running* – Creating a web-based biofuel marketplace in order to provide a forum where Europe's biofuel stakeholders can sell and buy biofuel products.

Project Manager of **EMS for SMEs** (Ref.: LIFE02ENV/FIN/000321) – *completed* – Successful project launching an environmental control system for transportation companies.

Project Manager of **BALATON PROJECT** (Ref.: LIFE03ENV/H/000273) www.balatonproject.hu – *completed* – Project which implemented an Integrated Decision Support System for the Sustainable Management of Tourism in the Lake Balaton Region.

Project Manager of **ENERGY 4 COHESION** (Ref.: EIE/05/103/SI2.420018) www.e4c.org – *currently running* – Preparing a knowledge base for the implementation of Renewable Energy (RE) actions in less developed rural regions of Europe.

Project Manager of **ENEFMUN** (Ref.: SAVE4.1031/Z/02-095) www.enefmun.net – *completed* – effectively trained local authorities and experts on the identification, development and implementation of energy efficiency projects in municipalities.

He has evaluated numerous project proposals under FP6 and e-TEN and as such has a sound understanding of the evaluation process of both programmes.

As a lecturer he has been training participants for over 5 years. Training locations include 3 continents, from Bucharest to Paris, Istanbul to Zagreb, Lisbon to Sydney. A key to his success as trainer is that his lectures are 100% based on real life experiences drawing from the dozens of projects he has personally coordinated and managed. As a consultant he is responsible for the success of dozens of projects in areas as diverse as health, food, IT and social sciences.

All seminars are held and moderated by **Mr. Balazs Bodo** personally. The organisation of the events (including the provision of conference facilities and handouts) is the responsibility of the host organisation. Price: **4500 EUR** invoiced by Europa Media. Organisers will cover travel & accommodation costs for the speaker.

Europa Media provides all participants:

- CD-rom with the presentations + resources
- Handbook on EU Funds
- Certificate of Completion
- VIP user privilege with access to content on www.eustrainingsite.com



The thematics of the workshop will be tailored to suit the specific needs of the host organisation.

At the end of the training evaluation sheets are handed out. If the participants did not like the training Europa Media will not invoice for the event.